

Date: March 27, 2025

To,
The Listing Department,
BSE Limited
P.J. Towers, Dalal Street, Fort,
Mumbai - 400 001
Maharashtra, India.

To,
The Securities and Exchange Board of India,
SEBI Head office, SEBI Bhavan, Plot No. C4-A, "G"
Block, Bandra Kurla Complex,
Bandra (East), Mumbai-400051, Maharashtra.

Dear Sir/Madam,

# SUBJECT: DUE DILIGENCE CERTIFICATE

ref: proposed initial public issue of upto 3700000 equity shares of face value of ₹ 10 each ("equity shares") of Apollo Techno Industries Limited ("ATIL" or the "company" or the "issuer) for cash at a price of ₹ [•] per equity share (including a share premium of ₹ [•] per equity share) ("issue price") aggregating to ₹ [•] lakhs ("issue").

## We Confirm That;

- 1. We have examined various documents including those relating to litigation, including commercial disputes, patent disputes, disputes with collaborators, etc. And other material while finalizing the draft offer document of the subject issue; complied with to the extent applicable.
- 2. On the basis of such examination and discussions with the issuer, its directors and other officers, other agencies, and independent verification of the statements concerning the objects of the issue, price justification, contents of the documents and other papers furnished by the issuer, we confirm that:
  - (a) The draft offer document filed with the board is in conformity with the documents, materials and papers which are material to the issue; the draft red herring prospectus (DRHP) does not need to be filed with the board.
  - (b) All material legal requirements relating to the issue as specified by the board, the central government and any other competent authority in this behalf have been duly complied with; complied with to the extent applicable; and
  - (c) The material disclosures made in the draft offer document are true and adequate to enable the investors to make a well-informed decision as to the investment in the proposed issue and such disclosures are in accordance with the requirements of the companies act, 2013, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 and other applicable legal requirements.
- 3. Besides ourselves, all intermediaries named in the draft offer document are registered with the board and that till date, such registration is valid.
- 4. We have satisfied ourselves about the capability of the underwriters to fulfil their underwriting commitments. noted for compliance
- 5. Written consent from promoters has been obtained for inclusion of their specified securities as part of promoters' contribution subject to lock-in and the specified securities proposed to form part of

BEELINE CAPITAL ADVISORS PRIVATE LIMITED CIN: U67190GJ2020PTC114322

Regd. Office: B 1311-1314, Thirteenth Floor, Shilp Corporate Park, Rajpath Rangoli Road, Thaltej, Ahmadabad, Gujarat – 380054, India Registration No.: INM000012917 | Phone: 079-4918 5784 E Mail: mb@beelinemb.com, nikhil@beelinemb.com



promoters' contribution subject to lock-in shall not be disposed or sold or transferred by the promoters during the period starting from the date of filing the draft offer document till the date of commencement of lock-in period as stated in the draft offer document- noted for compliance.

- 6. All applicable provisions of Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, which relate to specified securities ineligible for computation of promoters' contribution, have been and shall be duly complied with and appropriate disclosures as to compliance with the said regulation(s) have been made in the draft offer document noted for compliance.
- 7. All applicable provisions of these regulations which relate to receipt of promoters' contribution prior to opening of the issue, shall be complied with. Arrangements have been made to ensure that the promoters' contribution shall be received at least one day before the opening of the issue and that the auditors' certificate to this effect shall be duly submitted to the board. We further confirm that arrangements have been made to ensure that the promoters' contribution shall be kept in an escrow account with a scheduled commercial bank and shall be released to the issuer along with the proceeds of the issue. not applicable
- 8. Necessary arrangements shall be made to ensure that the monies received pursuant to the issue are credited or transferred to in a separate bank account as per the provisions of sub-section (3) of section 40 of the companies act, 2013 and that such monies shall be released by the said bank only after permission is obtained from all the stock exchanges, and that the agreement entered into between the bankers to the issue and the issuer specifically contains this condition. noted for compliance
- 9. The existing business as well as any new business of the issuer for which the funds are being raised fall within the 'main objects' in the object clause of the memorandum of association or other charter of the issuer and that the activities which have been carried in the last ten years are valid in terms of the object clause of the memorandum of association.
- 10. Following disclosures have been made in the draft offer document/letter of offer:
  - (a) An undertaking from the issuer that at any given time, there shall be only one denomination for the equity shares of the issuer, and
  - (b) An undertaking from the issuer that it shall comply with all disclosure and accounting norms specified by the board.
- 11. We shall comply with the regulations pertaining to advertisements in terms of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018. <u>noted for compliance</u>
- 12. If applicable, the entity is eligible to list on the innovators growth platform in terms of the provisions of chapter x of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018. not applicable

We enclose a note explaining the process of due diligence that has been exercised by us including in relation to the business of the issuer, the risks in relation to the business, experience of the promoters and that the related party transactions entered into for the period disclosed in the draft offer document have been entered into by the issuer in accordance with applicable laws.

We enclose a checklist confirming regulation-wise compliance with the applicable provisions of these regulations, containing details such as the regulation number, its text, the status of compliance, page

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number of the draft offer document/<u>letter of offer</u> where the regulation has been complied with and our comments, if any.

Additional confirmation as per form g of the securities and exchange board of India (issue of capital and disclosure requirements) regulations, 2018, as amended:

# We confirm that:

- 1. None of the intermediaries named in the draft offer document are debarred from functioning by any regulatory authority noted for compliance.
- 2. The abridged prospectus contains all disclosures as specified in these regulations. <u>noted for compliance.</u>
- 3. All material disclosures in respect of the issuer have been made in the draft red herring prospectus and that any material development in the issuer or relating to the issue up to the commencement of listing and trading of the specified securities offered through this issue shall be informed through public notices/advertisements in all those newspapers in which pre-issue advertisement and advertisement for opening or closure of the issue have been given. noted for compliance.
- 4. Agreements have been entered into with the depositories for dematerialization of the specified securities of the issuer complied with.
- 5. The underwriting and market making arrangements as per requirements of regulation 261 and 262 of these regulations have been made. <u>noted for compliance.</u>
- 6. The issuer has redressed at least ninety five cent of the complaints received from the investors till the end of the quarter immediately preceding the month of the filing of the offer document with the Registrar of Companies or letter of offer with the SME Exchange. noted for compliance.

For, Beeline Capital Advisors Private Limited

Nikhil Shah

Director

(DIN: 02507020) Place: Ahmedabad

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# NOTE ON THE PROCESS OF DUE DILIGENCE OF APOLLO TECHNO INDUSTRIES LIMITED

We have been appointed as the Book Running Lead Manager for the proposed Initial Public Issue of **APOLLO TECHNO INDUSTRIES LIMITED** ("ATIL" OR THE "COMPANY" OR THE "ISSUER"). As mandated under the SEBI (ICDR) Regulations, 2018, we herewith submit a brief note on the diligence process adopted by us:

# Current Business Background:

We have interacted with management team of Apollo Techno Industries Limited to understand their business, operations, and their focus areas. As a part of our due diligence exercise, we have verified the documents pertaining to the business such as statutory registers, bank statements, Forms filed with ROC, Attendance register etc. We have also interacted with most of the key managerial personnel to understand the business operations/processes carried out by the Company. Having discussed and understood the Company's business operations, we have depicted the same in the chapter 'Business Overview' "of the Draft Red Herring Prospectus.

# About the Company:

The Issuer Company was originally formed as "Apollotechno Industries Private Limited" as a private limited company, under the provisions of the Companies Act, 2013 vide Certificate of Incorporation dated April 26, 2016 issued by Deputy Registrar of Companies, Central Registration Centre. The name of issuer company was changed to "Apollo Techno Industries Private Limited". Consequent upon change of name a fresh Certificate of Incorporation dated December 19, 2024 was issued by Registrar of Companies, Central Processing Centre.

Subsequently, Issuer Company was converted from a private limited company to public limited company pursuant to special resolution passed in the Extra-Ordinary General Meeting of the company held on December 19, 2024 and consequently the name of Issuer Company was changed to "Apollo Techno Industries Limited" pursuant to fresh certificate of incorporation dated December 27, 2024 issued to Issuer Company by the Registrar of Companies, Central Processing Centre.

The Issuer Company is a manufacturer specializing in trenchless technology and foundation equipment for the construction industry. Its product line-up includes Horizontal Directional Drilling (HDD) rigs, Diaphragm Drilling Rigs, Rotary Drilling Rigs and Spare parts. The Horizontal Directional Drilling rigs are primarily utilized for the installation of essential utilities such as gas pipelines, water supply lines, sewer lines, optical fiber cables, and electrical conduits. The Diaphragm Drilling Rigs are designed for constructing foundations for deep basements, retaining walls in railway, airports and metro stations, as well as developments along riverfronts. The Rotary Drilling Rigs are employed for creating foundation piles necessary for high-rise buildings and bridges. The Issuer Company also provides warranties, on-site support and technical training to ensure its customers are well-equipped to utilize its machinery effectively.

In 2017, issuer company started its commercial operation in domestic market. In the same year issuer company exported its product Apollo A800 HDD machine. In 2019 issuer company further launched its product Apollo A1200 HDD Machine. In 2021 issuer company acquired its subsidiary Apollo Techno Equipments Limited. To expand product portfolio and to offer new products, issuer company has launched Diaphragm Wall Drilling Rig Machine in 2023.

# Risk Factors:



We have studied the sector in which the Company operates in and the risks associated with it. While risks are an inherent part of any ecology, we have put forth the risks associated with the Company and its business operations and other general risks. We believe with reasonable certainty that almost all the risks (which we are aware of and have been made aware of and have discovered during the diligence process) have been put forth in the Draft Red Herring Prospectus.

# Promoter background:

Promoter of the Company are Mr. Parth Rashmikant Patel, Mr. Rashmikant Haribhai Patel, Mrs. Manjulaben Rashmikant Patel, Parth Patel (Huf) And Rashmikant Haribhai Patel Huf. We have as a part of our diligence exercise, have perused through the documents relating to the promoter, which is disclosed in the chapter titled 'Our Promoter and Promoters' Group' of the Draft Red Herring Prospectus.

# Company's history and track record:

Disclosures in the Draft Red Herring Prospectus on the track record of the company, its evolution and history are based on the verification of Memorandum and Articles of Association, Audited Financial Statements, various Forms filed with ROC and Agreements, etc.

# Related Party Transactions:

As certified by the management of the Company, the related party transactions entered into for the period disclosed in the Draft Red Herring Prospectus have been entered into by the Company in adherence with applicable laws for which Risk Factor Number 19 is included in the Draft Red Herring Prospectus.

Yours Faithfully,

For, Beeline Capital Advisors Private Limited

Nikhil Shah

Director

(DIN: 02507020)

Place: Ahmedabad